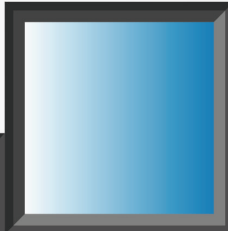
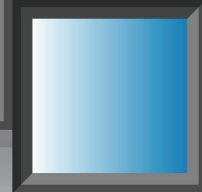
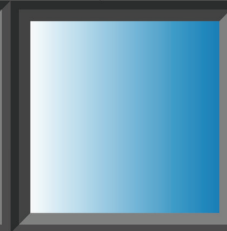


# Ghani

THE GLASS EXPERTS



3rd QUARTER  
FINANCIAL STATEMENTS  
**2019-20**



# **CORPORATE INFORMATION**

## **BOARD OF DIRECTORS**

### **Directors**

Mr. Awais Ahmad  
Mr. Imtiaz Ahmad Khan  
Mr. Anwaar Ahmad Khan  
Mr. Aftab Ahmad Khan  
Mr. Obaid Ghani  
Mr. Jubair Ghani  
Mr. Ibrahim Ghani  
Mr. Umair Ghani  
Mr. Nauman Shoukat  
Mr. Muhammad Mushtaq  
Mr. Tahir Ghafoor Khan  
Mrs. Maryam Junaid

## **CHAIRMAN**

Mr. Imtiaz Ahmad Khan

## **CHIEF EXECUTIVE OFFICER**

Mr. Anwaar Ahmad Khan

## **AUDIT COMMITTEE**

### **Chairman**

Mr. Awais Ahmad

### **Members**

Mr. Jubair Ghani  
Mrs. Maryam Junaid

## **HR & R COMMITTEE**

### **Chairman**

Mr. Awais Ahmad

### **Members**

Mr. Aftab Ahmad Khan  
Mr. Jubair Ghani

## **CHIEF FINANCIAL OFFICER**

Mr. Umer Farooq Khan

## **COMPANY SECRETARY**

Hafiz Mohammad Imran Sabir

## **AUDITORS**

EY Ford Rhodes  
Chartered Accountants

## **SHARE REGISTRAR**

Corplink (Pvt) Ltd  
Wings Arcade, 1-K Commercial Area  
Model Town, Lahore, Pakistan  
Phones : (042) 35916714, 35916719  
Fax : (042) 35869037

## **BANKERS**

Habib Metropolitan Bank Limited (Islamic)  
MCB Bank Limited (Islamic)  
Albaraka Bank (Pakistan) Limited  
Bank Alfalah Limited (Islamic)  
Askari Bank Limited (Islamic)  
Bank Al Habib (Islamic)  
The Bank of Punjab (Islamic)  
Dubai Islamic Bank

## **HEAD OFFICE & REGISTERED OFFICE**

40-L Model Town Extension, Lahore, Pakistan  
UAN: (042) 111 949 949, Fax:(042) 35172263  
E-mail : [info@ghanivalueglass.com](mailto:info@ghanivalueglass.com)  
<http://www.ghanivalueglass.com>

## **PLANT**

Hussain Nagar  
District Sheikhpura  
Ph: (056) 3406171

# DIRECTORS' REPORT

shareholders

Assalam-u-Alaikum Wa Rehmatullah Wa BarakatoHu

The board of Directors of Ghani Value Glass Limited is pleased to present financial statements for the third quarter and nine months ended March 31, 2020.

FINANCIAL INDICATORS	Nine Months ended March 31, 2020	Nine Months ended March 31, 2019
	Rupees '000'	
Sales-Net	1,375,882	1,100,398
Gross Profit	401,553	375,621
Profit before taxation	196,891	286,951
Net Profit	188,904	239,571
Earning per share (Rupees)	3.57	4.67

During the nine months ended March 31, 2020, Net Revenue of the Company has been reported as Rupees 1.38 billion as compared to Rupees 1.11 billion for the corresponding period of last year, an increase of 25%.

Gross profit was recorded as Rupees 402 million, an increase of 7% vs same period last year. The Gross profit growth was restricted due to higher raw material and energy costs.

Net Profit was Rupees 189 million as compared to Rupees 239 million for the corresponding period of last year. Earning per share was Rupees 3.57 against Rupees 4.67 for the same period of last year. The decline in Net Profit is driven by higher inflationary factors and capital investments.

## Future Outlook

The world is going through the historical catastrophe due to global pandemic corona virus (COVID-19). Pakistan's value Glass and allied Markets are in lockdown since March 23<sup>rd</sup>, 2020 which is causing loss of sales and buildup in inventories and receivables. However, the Company is fully vigilant to the current challenges and taking appropriate measures to manage the situation. On positive side, the energy costs are coming down which inshallah will contribute to reduction in input costs in the future.

The work on new projects of Spectrum Line has been started. But due to lock down, it has slowed down for the time being. The Board of Directors, in their meeting held on January 17, 2020 has accorded their consent to initiate the legal steps necessary for the proposed merger of Ghani Automobile Industries Limited into Ghani Value Glass Limited. The working on the merger has been started.


## Acknowledgment


On behalf of the Directors, we are pleased to record our appreciation for our customers, employees, suppliers, shareholders and financial institutions for their trust in the management of the company.

We thank Allah Subhanatallah for blessing all of us and your company. We all should continue our endeavors to fully obey the commandments of Almighty Allah and Sunnah of our Prophet Muhammad" (Sallallahu-Alaihe-Wasallum).

On behalf of the Board of Directors

Lahore: April 29, 2020

  
Anwaar Ahmed Khan  
Chief Executive Officer

  
Aftab Ahmad Khan  
Director

# CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION (UN-AUDITED)

AS AT 31 MARCH 2020

	Note	UNAUDITED Mar 31, 2020 Rupees	AUDITED June 30, 2019 Rupees
<b>ASSETS</b>			
<b>NON CURRENT ASSETS</b>			
Property, plant and equipment	5	489,657,839	453,881,321
Long term advances and deposits		10,740,654	10,740,654
		<b>500,398,493</b>	464,621,975
<b>CURRENT ASSETS</b>			
Stores, spares and loose tools		45,100,174	43,849,861
Stock in trade		285,626,994	188,932,113
Trade debts - unsecured, considered good		214,985,875	224,956,760
Advances and other receivables		30,351,378	27,451,199
Tax Refund due from Government		211,534,435	161,155,931
Cash and bank balances		62,597,669	67,253,862
		<b>850,196,527</b>	713,599,726
		<b>1,350,595,020</b>	1,178,221,701
<b>EQUITY AND LIABILITIES</b>			
<b>SHARE CAPITAL AND RESERVES</b>			
<b>Authorised Capital</b>			
65,000,000 (30 June 2019: 45,000,000) ordinary shares of Rs.10/- each (30 June 2019: Rs 10/- each).		<b>650,000,000</b>	450,000,000
<b>Issued, subscribed and paid up capital</b>			
58,031,273(30 June 2019: 37,439,531) ordinary shares of Rs.10/- each (30 June 2019: Rs. 10/- each)		<b>580,312,730</b>	374,395,310
<b>Capital reserves</b>			
Revaluation surplus on property, plant and equipment		<b>144,619,706</b>	144,619,706
<b>Revenue reserves</b>			
General reserve		3,680,000	3,680,000
Unappropriated profit		181,146,367	316,094,704
		<b>184,826,367</b>	319,774,704
		<b>909,758,803</b>	838,789,720
<b>NON CURRENT LIABILITIES</b>			
Deferred taxation		27,827,885	27,447,555
<b>CURRENT LIABILITIES</b>			
Trade and other payables		384,526,032	285,958,912
Contract liabilities		25,499,175	24,312,402
Unclaimed dividends		2,983,124	1,713,112
		<b>413,008,332</b>	311,984,426
		<b>1,350,595,020</b>	1,178,221,701
<b>CONTINGENCIES AND COMMITMENTS</b>			
	8	-	-

The annexed notes from 1 to 8 form an integral part of these financial statements.



CHIEF EXECUTIVE



DIRECTOR



CHIEF FINANCIAL OFFICER

# CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (UN-AUDITED)

FOR THE PERIOD ENDED 31 MAR 2020

	Three Month Period Ended		Nine Months Period Ended	
	2020 Rupees	2019 Rupees	2020 Rupees	2019 Rupees
Sales-net	440,504,429	500,073,567	1,375,881,765	1,100,397,838
Cost of sales	(303,300,151)	(325,792,187)	(974,328,810)	(724,776,854)
<b>Gross profit</b>	<b>137,204,279</b>	<b>174,281,379</b>	<b>401,552,956</b>	<b>375,620,983</b>
Distribution cost	(5,766,833)	(9,191,720)	(22,182,929)	(21,967,413)
Administrative expenses	(60,312,284)	(16,789,768)	(188,134,825)	(68,088,199)
	(66,079,117)	(25,981,488)	(210,317,754)	(90,055,612)
<b>Operating Profit</b>	<b>71,125,162</b>	<b>148,299,891</b>	<b>191,235,202</b>	<b>285,565,371</b>
Other operating expenses	(3,364,569)	(10,873,077)	(13,203,862)	(21,574,604)
Other operating income	7,685,349	5,004,867	18,859,283	20,189,164
	4,320,780	(5,868,211)	5,655,421	1,385,441
<b>Profit before tax</b>	<b>75,445,942</b>	<b>142,431,680</b>	<b>196,890,623</b>	<b>286,950,812</b>
Taxation	(7,652,200)	(25,716,439)	(7,987,017)	(44,609,332)
<b>Profit after tax</b>	<b>67,793,742</b>	<b>116,715,242</b>	<b>188,903,606</b>	<b>239,570,599</b>
Other comprehensive income for the period	-	-	-	-
<b>Total comprehensive income for the period</b>	<b>67,793,742</b>	<b>116,715,242</b>	<b>188,903,606</b>	<b>239,570,599</b>
<b>Earnings per share - basic and diluted</b>	<b>0.34</b>	<b>1.39</b>	<b>3.57</b>	<b>4.67</b>

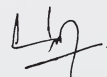
The annexed notes from 1 to 8 form an integral part of these financial statements.



CHIEF EXECUTIVE



DIRECTOR



CHIEF FINANCIAL OFFICER

# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)

FOR THE PERIOD ENDED 31 MAR 2020

<u>Note</u>	<u>2020</u> <u>(Rupees)</u>	<u>2019</u> <u>(Rupees)</u>
Profit for the period	<b>188,903,606</b>	239,570,599
<b>Other comprehensive income:</b>		
Items that will not be reclassified subsequently to profit or loss		
Surplus on revaluation of freehold land	-	-
Items that may be reclassified subsequently to profit or loss	-	-
Other comprehensive income for the period	-	-
<b>Total comprehensive income for the period</b>	<b><u>188,903,606</u></b>	<b><u>239,570,599</u></b>

The annexed notes from 1 to 8 form an integral part of these financial statements.



CHIEF EXECUTIVE



DIRECTOR



CHIEF FINANCIAL OFFICER

# CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED)

FOR THE PERIOD ENDED 31 MAR 2020

	Mar 31, 2020 Rupees	Mar 31, 2019 Rupees
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>		
Profit for the period before taxation	196,890,623	284,179,931
Adjustments for non-cash charges and other items:		
Depreciation	26,942,865	24,150,998
Provision for WPPF	10,504,724	15,233,850
Provision for WWF	2,604,292	5,680,310
Provision for Doubtful debts	21,279,042	12,279,042
Finance Cost	94,846	-
Profit on savings account	(3,536,740)	(2,152,848)
	<b>254,779,651</b>	<b>339,371,282</b>
<b>Working capital adjustments</b>		
(Increase) / decrease in current assets:		
Stores, spares and loose tools	(1,250,313)	2,357,870
Stock-in-trade	(96,694,881)	(27,562,149)
Trade debts	(11,308,157)	(63,764,721)
Loans and advances	(2,900,179)	(16,728,402)
Increase / (decrease) in current liabilities:		
Trade and other payables	98,281,945	34,539,235
Contract liabilities	1,186,773	-
	<b>(12,684,813)</b>	<b>(71,158,167)</b>
<b>CASH GENERATED FROM OPERATIONS</b>	<b>242,094,838</b>	<b>268,213,114</b>
Taxes paid	(43,309,119)	(39,270,183)
WPPF paid	(15,139,300)	(2,220,934)
Finance Cost	(94,846)	-
Finance Income received	3,536,740	2,152,848
<b>NET CASH GENERATED FROM / (USED IN) OPERATING ACTIVITIES</b>	<b>187,183,160</b>	<b>228,874,845</b>
<b>CASH FLOW FROM INVESTING ACTIVITIES</b>		
Fixed capital expenditure incurred	(62,719,383)	(40,782,943)
Proceeds from sale of Scrape	(11,185,447)	-
<b>NET CASH USED IN INVESTING ACTIVITIES</b>	<b>(73,904,830)</b>	<b>(40,782,943)</b>
<b>CASH FLOW FROM FINANCING ACTIVITIES</b>		
Proceeds from issuance of shares	205,917,420	-
Long term advances	-	1,893,000
Dividend paid	(323,851,943)	(149,364,338)
<b>NET CASH USED IN FINANCING ACTIVITIES</b>	<b>(117,934,523)</b>	<b>(147,471,338)</b>
<b>NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>(4,656,193)</b>	<b>40,620,564</b>
<b>CASH AND CASH EQUIVALENTS- At the beginning of the period</b>	<b>67,253,862</b>	<b>104,012,224</b>
<b>CASH AND CASH EQUIVALENTS- At the end of the period</b>	<b>62,597,669</b>	<b>144,632,788</b>

The annexed notes from 1 to 10 form an integral part of these financial statements.



CHIEF EXECUTIVE



DIRECTOR



CHIEF FINANCIAL OFFICER

# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

FOR THE PERIOD ENDED 31 MAR 2020

	Issued, subscribed and paid up capital	Revenue Reserves		Capital Reserve	Total
		General Reserve	Unappropriated profit/ (Accumulated loss)	Revaluation surplus on Property, Plant & Equipment	
Rupees					
Balance as at 1st Jul 2018	374,395,310	3,680,000	153,165,811	144,619,706	675,860,827
Profit for the year	-	-	239,570,599		239,570,599
Interim Cash Dividend			(74,879,062)		(74,879,062)
Balance as at 31 Mar 2019	374,395,310	3,680,000	317,857,348	144,619,706	840,552,364
Balance as at 1st Jul 2019	374,395,310	3,680,000	316,094,704	144,619,706	838,789,720
Final Dividend Jun-2019			(74,879,062)		(74,879,062)
1st Interim Dividend Sep-2019			(74,879,062)		(74,879,062)
Second Interim Dividend Dec-19			(174,093,819)		(174,093,819)
Addition in paid up Capital	205,917,420				205,917,420
Profit for the year			188,903,606		188,903,606
Balance as at 31 Mar 2020	580,312,730	3,680,000	181,146,367	144,619,706	909,758,803

The annexed notes from 1 to 10 form an integral part of these financial statements.



CHIEF EXECUTIVE



DIRECTOR



CHIEF FINANCIAL OFFICER



# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE PERIOD ENDED 31 MARCH 2020

## 1 LEGAL STATUS AND NATURE OF BUSINESS

Ghani Value Glass Limited (the Company) was incorporated in Pakistan on 17 March, 1967 as a Public Limited Company and is listed on Pakistan Stock Exchanges. The principal activity of company is manufacturing and sale of mirror and tempered glass. The Company's registered office is at 40-L, Model Town Extension, Lahore.

## 2 STATEMENT OF COMPLIANCE

This interim financial information of the Company for the quarter ended March 31, 2020 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provision of and directives issued under the Companies Act, 2017. In case where requirements differ, the provisions of or directives issued under the Companies Act, 2017 have been followed.

This interim financial information is un-audited and is being submitted to shareholders, as required by section 237 of the Companies Act, 2017.

## 3 BASIS OF PREPARATION

This interim financial information does not include all the information and disclosures required in annual financial statements, and should be read in conjunction with the Company's annual financial statements as at June 30, 2019.

The accounting policies adopted for the preparation of this interim financial information are same as those applied in the preparation of the preceding annual published financial statements of the Company for the year ended June 30, 2019.

The Company has adopted the following amended IFRS and IFRIC interpretation which became effective during the period:

IFRS 2 - Share-based Payments - Classification and Measurement of Share-based Payments Transactions (Amendments)

IFRS 4 - Insurance Contracts: Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts- (Amendments)

IFRS 9-Financial instruments

IFRS 15-Revenue from Contracts with Customers

IAS 40-Investment Property: Transfer of Investment Property (Amendments)

IFRIC 22- Foreign Currency Transactions and Advance Consideration

The adoption of the above amendments did not have any effect on the interim financial information however, the management is in the process of assessing the impact of changes laid down by IFRS 9 on its financial statements.

## 4 ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of interim financial information requires management to make judgments, estimates and assumption that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates. The significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that were applied to the financial statements for the year ended 30 June 2019.

5 PROPERTY, PLANT AND EQUIPMENT	Note	Un-audited	Audited
		31 March 2020	30 June 2019
		Rupees	Rupees
Operating fixed assets-Tangible	5.1	489,657,839	450,412,495
Capital work in progress		-	3,468,826
		<b>489,657,839</b>	<b>453,881,321</b>
		Un-audited	Audited
		31 March 2020	30 June 2019
		Rupees	Rupees
<b>5.1 Operating fixed assets - tangible</b>			
Opening book value		450,412,495	435,056,986
Additions during the period / year:			
- Buildings on freehold land		47,327,889	5,729,189
- Plant and machinery		7,268,523	38,432,682
- Plant Equipment		1,164,856	
- Furniture & fixture		98,600	157,312
- Computers		296,640	57,765
-Office Equipment		492,656	669,727
- Vehicles		9,539,045	1,834,713
		<b>66,188,209</b>	<b>46,881,388</b>
Less: Depreciation charge for the period / year		<b>(26,942,865)</b>	<b>(31,525,879)</b>
Closing book value		<b>489,657,839</b>	<b>450,412,495</b>

## 6 CONTINGENCIES AND COMMITMENTS

'There is no material change in the contingencies and commitments since the last audited financial statements for the year ended 30 June 2019.

## 7 TRANSACTIONS WITH RELATED PARTIES

Related parties comprise companies with common directorship, directors and key management personnel. Details of transactions with associated undertakings during the year, other than those which have been disclosed elsewhere in this financial information, are as follows:

Name of Related Party	Relationship within group	Nature and Description of transactions	Unaudited Mar-20	Unaudited Mar-19
			Rupees	Rupees
Ghani Glass Limited	Associated undertakings by virtue of common directorship	Purchases of goods and services	<b>688,975,469</b>	571,387,039
		Sales of goods and services	<b>15,256,770</b>	37,378,182
		Cullet sales	<b>6,105,570</b>	10,650,220
		Shared expenses	<b>2,925,187</b>	4,350,860
		Rental income	<b>3,676,503</b>	4,798,251
Ghani Automobile		Purchase of bike	<b>47,000</b>	-
Ghani Foundation		Donation	<b>34,548,695</b>	-
Directors		Right shares issuance	<b>205,917,420</b>	-
Staff Retirement Benefit		Payment to Provident Fund	<b>20,400,802</b>	12,457,878
Key Management Personnel		Salaries and other employee benefits	<b>101,767,905</b>	59,852,469

All transactions with related parties have been carried out on commercial terms and conditions.

These financial information were authorized for issue by the Board of Directors of the Company on April 29, 2020

## 8 GENERAL

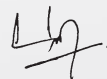
Figures have been rounded off to the nearest rupee.



CHIEF EXECUTIVE



DIRECTOR



CHIEF FINANCIAL OFFICER

## ڈائریکٹران کی جائزہ رپورٹ

معزز حصداران

اسلام علیکم ورحمۃ اللہ وبرکاتہ

غنی ویلیو گلاس لمیٹڈ کے ڈائریکٹران 31 مارچ 2020 کو مکمل ہوئی اور نیوالی سہ ماہی اور نو مہینوں کیلئے مالیاتی گوشوارے بخوشی پیش کرتے ہیں۔

31 مارچ 2020	31 مارچ 2019	مالیاتی اعشاریے
		(روپے '000 میں)
1,375,882	1,100,398	آمدنی - خالص
401,553	375,621	خام منافع
196,891	286,951	قبل از ٹیکس نفع
188,904	239,571	خالص نفع
3.57	4.67	فی حصص نفع (روپے)

31 مارچ 2020 کو ختم ہوئی اور نو مہینوں کے دوران کمپنی کی آمدنی پچھلے سال اسی عرصہ کے دوران 1.11 ارب روپے کے مقابلے میں 1.38 ارب روپے رہی ہے (25% کی بڑھوتری)۔ خام نفع 402 ملین روپے ریکارڈ کیا گیا (پچھلے سال اسی عرصہ سے 7% اضافہ)۔ خام نفع کی بڑھوتری خام مال اور توانائی کی بڑھتی لاگت سے متاثر ہوا۔

خالص نفع پچھلے سال اسی عرصہ میں 239 ملین روپے کے مقابلے میں 189 ملین روپے رہا۔ فی حصص نفع پچھلے سال اسی عرصہ میں 4.67 روپے کے مقابلے میں 3.57 روپے رہا۔ خالص نفع میں کمی کی وجہ بڑھتی ہوئی مہنگائی اور سرمایہ کاری میں اضافہ ہے۔

### مستقبل پر نظر:


دنیا کو کرونا وائرس (کووڈ-19) کی عالمی وبا کی وجہ سے تاریخی بد حالی کے دور سے دوچار ہے۔ پاکستان میں ویلوشیپ اور متعلقہ منڈیاں 23 مارچ 2020 سے بند ہیں جس کی وجہ سے فروخت کو نقصان، تیار مال میں اور وصولیوں میں اضافہ ہو رہا ہے۔ تاہم کمپنی موجودہ حالات سے نمٹنے اور ضروری اقدامات کرنے کیلئے تیار ہے۔ توانائی کی لاگت میں خاطر خواہ کمی ایک مثبت قدم ہے جس کے اثرات آئندہ وقت میں نظر آئیں گے۔


سپیکٹرم لائن کے نئے منصوبے پر کام کا آغاز ہو چکا ہے۔ تاہم لاک ڈاؤن کی وجہ سے وقتی طور پر سست روی کا سامنا ہے۔ ڈائریکٹران نے اپنے اجلاس منعقدہ 17 جنوری 2020 میں غنی آٹوموبیل انڈسٹریز لمیٹڈ کو غنی ویلیو گلاس لمیٹڈ میں متوقع انضمام کے لئے ضروری قانونی لائحہ عمل شروع کرنے کی منظوری دی ہے جس پر کام شروع کر دیا گیا ہے۔

### اظہار تشکر

ہم ڈائریکٹران کی طرف سے اپنے گاہکوں، ملازمین، سپلائرز، حصداران اور مالیاتی اداروں کے کمپنی کی انتظامیہ پر کئے گئے اعتماد پر ان کے مشکور ہیں۔

ہم اپنے اور کمپنی کے اوپر کی گئی رحمت پر اللہ سبحانہ و تعالیٰ کے شکر گزار ہیں۔ ہمیں چاہئے کہ ہم اللہ کے احکامات اور نبی صلی اللہ علیہ وسلم کی سنت کی مکمل پیروی کیلئے مسلسل جدوجہد کریں۔

  
آفتاب احمد خان  
ڈائریکٹر

  
انوار احمد خان  
چیف ایگزیکٹو آفیسر

لاہور 29 اپریل، 2020

# Ghani

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